

### **First in Signaling. □ First in Safety.**

Orion Safety Products has been making automotive flares and railway flares (fusees) for nearly a century, originally under the brand name Standard Fusee.

Over the years, we have grown not only to become one of the world's leading producer of flares, but also a supplier of a wide selection of related safety products ranging from sound signals and lightsticks to first aid kits.

In November 1997, our company adopted the Orion brand name for all of our safety and signaling products. Today, whenever you see the Orion brand name, you can be assured you're receiving the best and the brightest in signaling quality and safety.

### **Customer Segments**

Our sales are divided between commercial/bid business and consumer/retail business:

- The commercial/bid business involves the sales of automotive and railway emergency flares, as well as [backfire torches](#) used in forest fire management.
- Our commercial customers include state and federal agencies (police, highway, forestry and fire departments), railroads, and other entities such as utilities and barricade companies.
- The consumer/retail business involves the sale of [automotive emergency flares](#) , Coast Guard-approved marine signal devices, [first aid kits](#) , wilderness signal and survival products, chemical lights, and other products sold direct to retail accounts and through two-step distribution.

### **Made with Pride in the USA**

Orion flare products are engineered and manufactured in the USA, primarily in two [manufacturing facilities](#) in Indiana and Pennsylvania.